



www.pacificalpacas.com

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February 6th, 2013

To all breeders:

URGENT NEED

We now appear to have landed a contract that will require 500 kg a MONTH of what we call "colored shorts" alpaca fibre.

We will accept almost all lengths, and essentially all colors, white, fawn, grey, beige, beech, necks, bellies and legs, up to 30+ micron fibre.

We still have customers buying the higher end product, white and lower micron, but with additional sorting and scouring costs the margins are obviously competitive. However, we still expect to beat last years' payouts for the higher value product.

We have shipped 786 kg of fibre this week for the first deliveries to our customer. We need to collect more fibre now in anticipation of the ongoing orders.

To be a viable supplier and vendor, we need to prove that we can reliably supply this quantity on a regular basis. We don't want to have to buy this fibre in Australia.

This is the fibre that people are giving away, throwing away, or leaving under the sofa, or in the shed.

Well, we are going to be able to pay \$4.50 PLUS GST (\$5.175 NZD) PER KG this year for this fibre.

Sam has been around the South Island last week, and has more of you on board than last year, and has collected over 3,500 kg already. He heads to the North Island the end of February and we are still on target to collect 6,000 kgs this year. We appreciate your support.

Sincerely

A handwritten signature in black ink that reads "John M Carr".

John M Carr