



[www.pacificalpacas.com](http://www.pacificalpacas.com)

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June 23<sup>rd</sup>, 2013

## End of our Third Year Update

To all breeders:

Wow, where did the time go?

In January we put out an urgent call for colored shorts (guard hair) and offered significantly more over the base amount being paid for that fibre. We had an excellent response, resulting in our biggest collections to date. Payment for the collections we made for the current period will be processed before the end of July 2013. This represents the earliest payout to the pool than ever before. If you have changed bank account please advise Michelle at [michelle@ggocc.com](mailto:michelle@ggocc.com).

We are finishing our third year strongly, having brokered almost 20,000 kgs of fibre in that period. We have had a record number of breeders participate in the latest round. With your support and cooperation we have doubled the average price paid out from \$3.22 to \$6.56

Attached is the price schedule for payout this year showing the year over year increases in payout. We are achieving efficiencies in collection, and freight which we are able to pass on to you. We have no reason to expect that 2014 won't show more significant increases in payout.

We have also decided to reduce the number of "bins" or "lines" of fibre. We believe that by doing so we can become more efficient. We have also refined the fibre lines nomenclature to make the sorting more effective and reduce costs and improve productivity. We now will have PA 10 (white shorts) to PA 95 (black long) categories. The new 2014 Fibre pool consignment notes will reflect this change.

We are also setting up consolidation points, with bale pressing ability to reduce the freight costs even further. We are paying 50 cents per kg to these collection points to help us consolidate the fibre.

Our goal this year is 10,000 kgs and so your continued support and assistance will be greatly appreciated. If you have any questions please contact Sam at [sam@belex.co.nz](mailto:sam@belex.co.nz), Michelle or myself directly [john@carr.co.nz](mailto:john@carr.co.nz), or phone (03) 445 1609.

Sincerely

A handwritten signature in black ink that reads "John M Carr".

John M Carr  
Pacific Alpacas

### Pacific Alpacas Pay Out Figures

New Name	Old Name	2013 Net	% Incr. Net	2012 Net	% incr. Net	2011 Net
PA 10	FWS13	\$ 5.00	28.21%	\$ 3.90	82.24%	\$ 2.14
PA 12	FWL2	\$ 9.00	7.14%	\$ 8.40	-3.11%	\$ 8.67
PA 12	SFWL	\$ 9.00	2.16%	\$ 8.81		\$ -
PA 15	MWL3	\$ 8.20	4.86%	\$ 7.82	23.15%	\$ 6.35
PA 30	MWS14	\$ 5.00	4.17%	\$ 4.80		\$ -
PA 40	White shorts	\$ 4.50	42.86%	\$ 3.15	47.20%	\$ 2.14
PA 50	OWL	\$ 8.25	7.84%	\$ 7.65		\$ -
PA 60	Colored Shorts	\$ 4.50	73.08%	\$ 2.60	10.17%	\$ 2.36
PA 60	CMS16	\$ 4.50	41.51%	\$ 3.18	34.75%	\$ 2.36
PA 60	GCS17	\$ 4.50	41.51%	\$ 3.18	34.75%	\$ 2.36
PA 60	CCL9	\$ 4.50	41.51%	\$ 3.18	23.26%	\$ 2.58
PA 60	CWL4	\$ 4.50	23.29%	\$ 3.65	7.35%	\$ 3.40
PA 70	GL	\$ 9.50	7.83%	\$ 8.81	17.62%	\$ 7.49
PA 80	LBRL	\$ 8.00	6.67%	\$ 7.50		\$ -
PA 85	SFCL9	\$ 9.00	2.16%	\$ 8.81		\$ -
PA 85	BL6	\$ 7.50	13.64%	\$ 6.60	6.62%	\$ 6.19
PA 90	BRL8	\$ 6.90	12.20%	\$ 6.15	15.82%	\$ 5.31
PA 95	BLKL	\$ 8.75	13.20%	\$ 7.73	15.89%	\$ 6.67
Average		\$ 6.73		\$ 5.88		\$ 3.22

BL	Beige	M = Medium
BLKL	Black Long	F = Fine
BRL	Brown Long	C = Course
CCL	Color Course Long	
CMS	Color Medium Short	
CWL	Course White Long (Shorts)	
FWL	Fine White Long	
GCS	Guard Course Short (Shorts)	
GL	Grey	
LBRL	Light Brown Long	
MWL	Medium White Long	
MWS	Medium White short	
OWL	Off white long (Shorts)	
SFCL	Super Fine Color Long	
SFWL	Super Fine White Long	

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## Pacific Alpaca Fibre Name Convention

New Names	Old Names	Description
PA 05	SFWL	Super Fine < 20 White > 3 in
PA 10	FWS 20-25 < 3	<20 microns White < 3 in <b>WH 34</b>
PA 12	FWL 20-25 > 3	20-25 Micron White < 3 in <b>WH 34</b>
PA 15	MWL 26-30 > 3	26-30 Micron White > 3 <b>WH 32</b>
PA 20	Unassigned	
PA 30	MWS 20-25 < 3 MWS 26+ < 3	<3 Inches 20-25 Microns White < 3 <b>WH 33</b> <3 inches 26+ Micron White <3 <b>WH 33</b>
PA 40	White Shorts (NBL)	White shorts < 3 <b>WH 35</b>
PA 50	OWL	OWL 20 -30 micron > 3 No WH
PA 50	OWL	20-30 Micron of White Cream
PA 60	Color Shorts < 3	COLOR, any micron less than 3inch
PA 60	CCL 20 20-30 < 3	<3 inches <30 microns coloured <b>WH 25</b>
PA 60	GCS 17 30+ < 3	<3 inches 30+ Microns Coloured <b>WH 25</b>
PA 60	CCL 9	30+ Microns Coloured > 3 <b>WH 26</b>
PA 60	CWL > 3	31+ Micron White >3 <b>WH 31</b>
PA 70	GL 20-30	20-30 Microns Grey > 3 <b>WH 29</b>
PA 75	GL < 20	<20 Microns Coloured > 3 <b>WH 29</b>
PA 80	LBRL	20-30 Microns Light Brown > 3
PA 85	BL	20-30 Micron Beige > 3 <b>WH 30</b>
PA 90	BRL	20-30 Microns All Browns > 3 <b>WH 27</b>
PA 95	BLK	Black >3 <b>WH 28</b>
PA 100		Unusable

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