

1 Pigeon Rock Road, RD2, Cromwell 9384, New Zealand pacificalpacas.com

Pacific Alpacas Newsletter 1016
October 14th, 2016

As always, please check the information we have on file for you and advise any changes. Thank you.

PA Account Number.	Farm Name:		
Contact:	Email:		
Address:			
Website (if applicable):			Post Code:
Telephone:		Mobile:	
Bank Acc. No.		GST No.	

Dear

The 2016 National Alpaca Expo – Christchurch 7-8th October 2016.

Thank you to everyone who visited our booth at the show, it was great meeting you and putting faces to names.

As a first time attendee it seemed the show went very well, from our perspective sales of the Pacific Alpacas duvet and blanket products were very positive as was the feedback we received from the growers we spoke to.



South Island Manager – Jason trying to appear busy at 2016 Expo

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I am pleased to say that we expect to see a number of new growers join New Zealand's Fibre Pool for the coming season which is really, really encouraging. Again, thank you.

2015 / 2016 Pay-Out

I am pleased to say we are on schedule to pay-out between 15th and 24th December for this year's collections so providing we have your correct bank details in our system you should see the payment for your fibre in your nominated account by 24th December.

2016 / 2017 Collections

As mentioned previously, and in my presentation at the expo, for 2016/17 we have simplified our collection and sorting/grading process which will hopefully allow us to streamline all our processes next year, with the ultimate aim of paying out more (due to lower costs) and sooner.

A number of you have contacted us to express dismay that we had planned not to grade by micron and hence provide no premium for finer fibre for 2016-17.

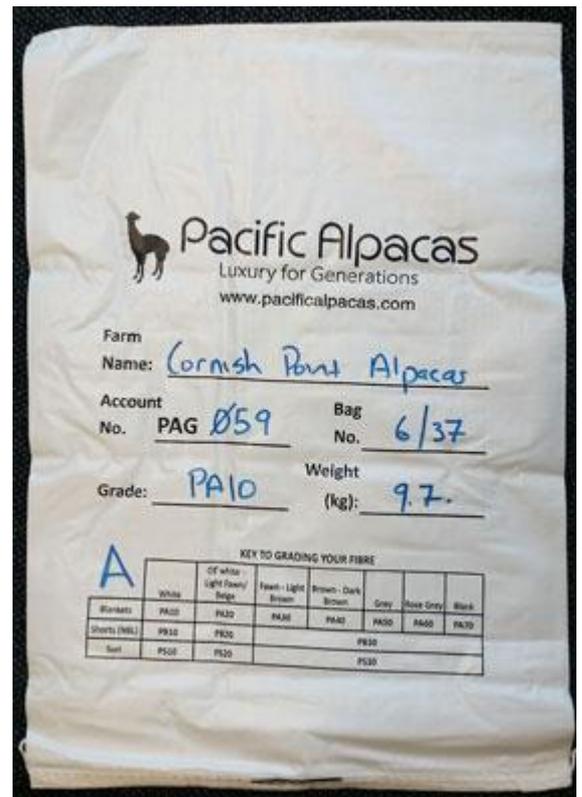
We've taken that on-board and will now be adding a micron grade as well as a colour grade if you, as growers and owners of the fibre provide it along with supporting documentation from a reputable independent lab.

What does this mean?

1. Fibre that is accompanied by independent verification that it is less than or equal to 22 microns ($\leq 22\mu$) with an SD of ≤ 4.5 will be graded 'A'.

It is important that you mark you bags clearly with an 'A' as shown if the fibre inside it has been tested and found to be within these measures.

2. Fibre that is not accompanied by a certificate, or where the certificate states the fibre is outside these parameters will be graded 'B'.



Please note: Pacific Alpacas will not be carrying out any micron grading for the 2016/17 season. It is the grower's responsibility to do the grading and to provide a copy of the grading report/printout if they want to achieve an 'A' grade and hence pay-out premium for their fibre.

Pacific Alpacas website:



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I encourage you to check out our website, www.pacificalpacas.com and in particular the 'Fibre Pool' section which provides a lot of useful information to help growers work with us to achieve the best results.

Don't forget to contact us if you want some Fibre Collection Bags and we will get them out to you ASAP.

Thank you again for your support; we look forward to working with you in the future and helping ensure a fair and economic return to growers such as yourselves.

If you have any questions, please contact me on 021 640 707, or via email at info@pacificalpacas.com

Best regards,

Steve Crow

Attachments:

1. Recommendations for Presenting your Fibre for Collection.
2. Fibre Grades for Pacific Alpacas 2016 – 2017
3. Fibre Consignment Bag Weights form