

## New Zealand's Fibre Pool

December 4<sup>th</sup> 2014

I have decided to continue and run a fifth fibre collection for 2015. I do feel that we are on the cusp of making a really solid business. We have back logs of orders now of good quantities. We paid out breeders on Friday in November as previously committed. I have now paid out more than \$214,000 to breeders in the past 4 years, and processed almost 40 tonnes of fibre. I have posted the current payout information on the [www.pacificalpacos.com](http://www.pacificalpacos.com) web site.

		Year	Weights	Paid Out	Avg Price	Sales	Avg Price	Paid Out
Oct-10	Nov-11	1	10,423.5	\$ 46,818.00	\$ 4.49	\$ 95,876.00	\$ 9.20	48.8%
Oct-11	Nov-12	2	3,645.0	\$ 15,590.00	\$ 4.28	\$ 31,267.00	\$ 8.58	49.9%
Oct-12	Nov-13	3	9,056.4	\$ 58,002.00	\$ 6.40	\$ 94,176.14	\$ 10.40	61.6%
Oct-13	Nov-14	4	14,409.7	\$ 93,772.00	\$ 6.51	\$ 167,812.00	\$ 11.65	55.9%
Oct-14	Nov-15	5						
Totals			37,534.6	214,182.0	\$ 5.71	389,131.1	\$ 10.37	55.0%

We work again on a recurring collection schedule, from **December to March each year**

- March – sorting / classing of fibre
- April / May – scouring of fibre
- June / Aug – selling and delivery of fibre
- Sep / Oct – we receive payment from our customers
- November - we pay out

We have collection points, we will pick up, or you can ship to us, if greater than 100 kg, press packed.

Since 2010 we have **NOT** commenced a pick up before paying out the prior year collected fibre. The same will be true for 2015.

**NB:** We require your bank account and GST number, where applicable.

Our facility is in Cromwell, Central Otago, New Zealand; Rapid 1, Pigeon Rock Road (cnr Cornish Point Road).

I am hopeful of increasing the payout amounts by 10% this coming 2015 year, we are raising prices this year and have some more definitive contracts but with additional scouring costs, transportation and freight costs we have held the payouts to the same as last year. We are sitting on significant inventory in Cromwell that I am hopeful of selling in 2015.

In 2015 we will be much more vigilant in sorting fibre. We will add a “contaminated” column to the consignment sheets and will photograph and document the unusable fleece.

We had a record 189 breeders participate in the pool this year, and we really appreciate the support.

If ANY of you have suggestions as to how we can do better, improve the process, sell more fibre for more money, reduce costs, or any other construction suggestions we are open to suggestions.

We are ready for 2014. The target this year is **15,000 kgs and 200 breeders**

**Feel free to contact us at [teri@pacificalpacos.com](mailto:teri@pacificalpacos.com) or +64 297 700 005**

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Martina Lifestyle Alpacas	Bob and Joyce Martin	354 Papatara Road, RD1	Bombay	Franklin	2675	09 236 0171	Bob 0275 419329 or Joyce 021 151 8664		<a href="mailto:alpaca@martina.co.nz">alpaca@martina.co.nz</a>	<a href="http://www.martina.co.nz">www.martina.co.nz</a>
Westcroft	Vida & David Clyne	420 Halkett Road	RD1	West Melton Christchurch	7671	03 472 118	022 038 7478		<a href="mailto:v.clyne@xtra.co.nz">v.clyne@xtra.co.nz</a>	<a href="http://www.petdogtraining.co.nz">www.petdogtraining.co.nz</a>
Kapiti Alpaca	Linda & Simon Lonsdale	46 Old Hautere rd	RD2	Te Horo, Otaki	5582	06 364 3539	021 668 458		<a href="mailto:linda@kapiti-alpaca.co.nz">linda@kapiti-alpaca.co.nz</a>	<a href="http://www.kapiti-alpaca.co.nz">www.kapiti-alpaca.co.nz</a>
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