

Important information from Pacific Alpacas

Pacific Alpacas Newsletter 0918

September 22nd, 2018

Your Account Number: (INSERT ACCOUNT NO.)

Dear (INSERT 'GREETING' FIELD)

Welcome to Pacific Alpacas' 9th season of serving New Zealand Growers.

Several of you have advised that you are shearing as early as this month. We are preparing the personalised Fibre Consignment Receipts and hope to get these to you next weeks. Meanwhile, to please find attached:

1. Recommendations for Presenting your Fibre for Collection
2. Fibre Grading Guide for Pacific Alpacas 2018 - 2019.

Collection Bags:

Don't forget to contact us if you want some Fibre Collection Bags and we will get them out to you ASAP (see the box below, point 8). We would really appreciate if you would let us know by 10th October if you want any bags. Remember that these bags are free and shipping is free and the bags can be used for 2 seasons.

NOTES:

- a) Please stuff bags as full as possible with fibre of the same sorting code.
- b) Please don't use one bag per animal unless the fibre is fine (A-Grade) and needs to be sorted separately.
- c) To work out how many bags you are likely to need just take the number of animals you have of each colour grade, divide it by 3 and round it up to the nearest number.
- d) We send out one bale clip with every bag; please use these to close the bags and not staples, rope, tape or any other method. If you don't know how to use them please ask, we have easy to follow instructions we can send you.

Information we need from you please

We are preparing our collection schedule for 2019.

To help us do that, if you plan to contribute to the pool this year can you please copy the section in the box below into a new email and send it back to michelle@pacificalpacas.nz with the answers.

PLEASE – DO NOT PUT THIS ASIDE FOR LATER, WE NEED THIS INFORMATION AS SOON AS POSSIBLE TO MAXIMISE OUR EFFICIENCY AND MINIMISE YOUR COSTS THIS SEASON.

1. Your Account No. (INSERT ACCOUNT NO.)
2. Are you supplying fibre to the pool this season: Yes / No
3. If no, do you mind telling us what you plan to do with your fibre;
 - a. Keeping it for own use.
 - b. Contributing to another fibre pool
 - c. Selling directly
 - d. Other: _____
4. If yes; please advise which one of the following collection methods you want to use:
 - a. Us to collect it from you.
 - b. You will drop it off at Collection Point – see <http://www.pacificalpacas.com/alpaca-fibre-pool/> for an up to date list of collection points.
 - c. Other – please advise _____.
5. If Yes, your expected shearing month for this season? _____
6. How many huacaya are you shearing? _____ How many suri? _____ (so we can estimate fibre quantities per pickup run).
7. Do you anticipate contributing over 500 kgs of fibre? Yes / No
8. How many Collection Bags do you require? _____

Once we have collated all this information we will be issuing our expected collection schedule for 2018/19. Providing the information we need comes to us quickly enough (that's up to you I'm afraid) then we plan to have this info to you by 30 October.

Michelle will be phoning every grower in our database (currently more than 740!!!) over the coming weeks to get this information from those who don't send it back by email. As you will appreciate, this is a VERY time consuming (and hence costly to the pool) process. So please, please help us out and send the information above back ASAP via email if possible so she won't have to bother you on the phone.

Incentives for 2018/ 2019

The incentive scheme we adopted last season worked very well and will be continued unchanged for the coming season:

- Collection Points will be paid 25 cents of fibre credits per kg they collect (\$1,849.14 to be paid for last season).
- Referrals - for every new alpaca grower that is NOT on our database, we will pay the referring grower 25 cents per kg for this year's collection from the new grower. (\$340.55 to be paid for last season)
- If you collect more than 500 kg of fibre we will pay you out within 60 days (\$78,325.44 has ALREADY BEEN PAID OUT for last season).
- If you press your fibre into 120 + Kg fadges we will pay 25 cents per kg pressed (\$526.72 to be paid for last season)

Contacts:

- To order bags, or request a pickup. Please call Michelle on 021-762051 or email michelle@pacificalpacas.nz
- To order products or for any other queries please call me on 021-640707 or email steve@pacificalpacas.nz

Targeting Chinese Customers:

I will be sending out a newsletter within the next week identifying ways Pacific Alpacas can assist those of you who have farms stores, B&Bs etc. to sell to Chinese tourists. This email will only go to those that have confirmed they operate businesses of these types.

We collect, we sell, we pay  **Pacific Alpacas**
Guaranteed! *New Zealand's Fibre Pool*

I hope to see you all at the 2018 National Alpaca Show next month. Look for our booth; we will be happy to answer any questions.

Best regards,



Steve Crow

Pacific Alpacas

steve@pacificalpacas.nz